Niveus Investments Limited Incorporated in the Republic of South Africa

Registration number: 1996/005744/06

Earnings per share (cents) Headline earnings per share (cents)

JSE share code: NIV ISIN code: ZAE000169553 ("the Company" or "the Group" or "Niveus")

UNAUDITED GROUP INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2015

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION						
			Unaudited 30 September 2015 R'000			Audited 31 March 2015 R'000
ASSETS Non-current assets Property, plant and equipment Investment properties Goodwill Intangible assets Interest in associates and joint ventures Deferred taxation Loans receivable			1 406 640 1 212 986 6 813 60 360 75 034 30 775 13 175 7 497	76 17 18	072	1 338 005 1 150 507 6 813 60 360 77 279 21 693 16 991 4 362
Current assets Other Cash and cash equivalents			1 590 115 1 444 757 145 358	1 468 1 345 122		1 514 756 1 382 470 132 286
Total assets			2 996 755	2 728		2 852 761
EQUITY AND LIABILITIES						
Equity Equity attributable to equity holders of the parent Non-controlling interest			1 984 530 1 305 028 679 502	1 931 1 248 682		1 985 645 1 295 018 690 627
Non-current liabilities Deferred taxation Borrowings Finance lease liabilities Other payables			417 680 117 208 286 254 8 761	111 223 4	504 303 373 66 210	391 526 120 591 261 033 - 5 823
Operating lease equalisation liability			5 457		552	4 079
Current liabilities Total equity and liabilities			594 545 2 996 755	2 728		475 590 2 852 761
Net asset value per share (cents) Net tangible asset value per share (cents)			1 095 993	1	. 068 973	1 107 1 002
CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS						
			Unaudited Six months ended 30 September 2015 R'000	30 Septe	nths nded	Audited Year ended 31 March 2015 R'000
Revenue Net gaming win Group revenue Other income Other operating expenses Depreciation and amortisation Investment income			574 059 555 435 1 129 494 18 528 (1 054 408) 93 614 (76 704) 1 634	482 1 031 (884 146 (61	193 705) 787 996) 919	1 205 348 999 695 2 205 043 32 603 (1 917 810) 319 836 (129 820) 5 801
Share of profits of associates and joint ventures Gain on disposal of subsidiaries			(990) 529		992	1 474
Asset impairments Impairment of investments Finance costs			(504) - (15 647)		(763) - 180)	(4 837) (903) (24 217)
Profit before taxation Taxation (Loss)/profit for the period			1 932 (35 776) (33 844)	(28	759 547) 212	167 334 (73 326) 94 008
Attributable to: Equity holders of the parent Non-controlling interest			(27 942) (5 902) (33 844)	8	640 572 212	80 286 13 722 94 008
		Unaudited oths ended September 2015 R'000	Six month	Unaudited ths ended Geptember 2014 R'000		Audited Year ended 31 March 2015 R'000
Reconciliation of headline earnings Earnings attributable to equity holders of the	Gross	Net	Gross	Net	Gross	Net
parent IAS 16 losses/(gains) on disposal of plant and		(27 942)		40 640		80 286
equipment IAS 16 impairment of plant and equipment IAS 27 gain from disposal of subsidiaries	1 372 504 (529)	330 363 (529)	(170) 763 -	(98) 549 -	76 4 837 -	(37) 3 585
IAS 28 impairment of investment in joint venture Headline earnings		(27 778)	-	41 091	903	419 84 253
			Unaudited Six months ended 30 September 2015 R'000	30 Septe	nths nded	Audited Year ended 31 March 2015 R'000

Diluted earnings per share (cents) Diluted headline earnings per share (cents)	(23,8) (23,7)	34,2 34,6	67,8 71,2
Weighted average number of shares in issue ('000)	117 103	115 851	116 402
Actual number of shares in issue at end of period ('000)	119 163	116 957	116 957
Weighted average number of shares in issue (diluted) ('000)	117 351	118 910	118 367
CONDENSED CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME			
	Unaudited Six months	Unaudited Six months	Audited
	ended 30 September	ended 30 September	Year ended 31 March
	2015 R'000	2014 R'000	2015 R'000
(Loss)/profit for the period	(33 844)	49 212	94 008
Other comprehensive income: Items that may be reclassified subsequently to profit or loss		(2.12-)	
Foreign currency translation differences Total comprehensive (loss)/income	15 661 (18 183)	(2 467) 46 745	2 875 96 883
Attributable to: Equity holders of the parent	(12 708)	38 161	83 030
Non-controlling interest	(5 475) (18 183)	8 584 46 745	13 853 96 883
	(10 103)	10 7 13	30 003
CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY			
	Unaudited Six months	Unaudited Six months	Audited
	ended 30 September	ended 30 September	Year ended 31 March
	2015 R'000	2014 R'000	2015 R'000
Balance at beginning of period Stated capital	1 985 645	1 902 357	1 902 357
Shares issued Current operations	57 643	30 754	30 754
Total comprehensive (loss)/income Equity-settled share-based payments	(18 183) (8 439)	46 745 2 432	96 883 6 194
Effects of changes in holding Capital reductions and dividends	(32 136)	(12 550) (37 993)	(12 550) (37 993)
Balance at end of period	1 984 530	1 931 745	1 985 645
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS			
	Unaudited Six months	Unaudited Six months	Audited
	ended 30 September	ended 30 September	Year ended 31 March
	2015 R'000	2014 R'000	2015 R'000
Cash flows from operating activities Cash flows from investing activities	(50 778) (92 643)	(78 609) (136 997)	130 264 (292 620)
Cash flows from financing activities Decrease in cash and cash equivalents	73 472 (69 949)	29 050 (186 556)	71 202 (91 154)
Cash and cash equivalents At beginning of period	132 286	223 440	223 440
At end of period	62 337	36 884	132 286
Bank balances and deposits Bank overdrafts included under current liabilities Cash and cash equivalents	145 358 (83 021) 62 337	122 522 (85 638) 36 884	132 286 - 132 286
Casii anu Casii equivarents	02 337	30 864	132 200
SEGMENTAL ANALYSIS			
	Unaudited Six months ended	Unaudited Six months ended	Audited Year ended
	30 September 2015	30 September 2014	31 March 2015
Revenue	R'000	R'000	R'000
Gaming and entertainment Beverages	25 390 548 669	27 928 520 560	49 963 1 155 385
	574 059	548 488	1 205 348
Net gaming win Gaming and entertainment	555 435	482 811	999 695
EBITDA Gaming and entertainment	153 640	132 640	266 064
Beverages Head office	7 110 (67 136)	35 874 (21 727)	92 152 (38 380)
	93 614	146 787	319 836
Profit before tax Gaming and entertainment	77 476	75 853	127 276
Beverages Head office	(9 142) (66 402)	21 439 (19 533)	61 678 (21 620)
Headline earnings	1 932	77 759	167 334
Gaming and entertainment Beverages	40 976 (2 728)	51 547 8 893	93 304 26 958
Head office	(66 026) (27 778)	(19 349) 41 091	(36 009) 84 253
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Basis of preparation and accounting policies

Basis of preparation and accounting policies
The interim results for the six months ended 30 September 2015 have been prepared in accordance with International
Financial Reporting Standards ("IFRS"), IAS 34: Interim Financial Reporting, the SAICA Financial Reporting Guides as
issued by the Accounting Practices Committee, the Financial Reporting Pronouncements as issued by the Financial Reporting
Standards Council, the requirements of the South African Companies Act, 71 of 2008, as amended and the Listings Requirements
of the JSE Limited. The accounting policies of the Group are consistent with those applied for the year ended 31 March 2015.
As required by the Listings Requirements, the Group reports headline earnings in accordance with Circular 2/2013: Headline
Earnings as issued by the South African Institute of Chartered Accountants. These interim financial statements have not
been audited nor independently reviewed and were prepared under the supervision of the financial director,
MS MM Loftie-Eaton CA(SA). Ms MM Loftie-Eaton CA(SA).

Shares issued

on 15 September 2015, 1 750 000 shares were issued to Johnnic Holdings Management Services Limited for R45 million in cash as approved by shareholders at the general meeting held on 9 September 2015. On 29 September 2015, 455 964 shares were issued to Group employees in terms of the Niveus Employee Share Scheme.

## COMMENTARY

The resilience of the Group's gaming businesses was evident during the period under review. Gross gaming revenue ("GGR") increased by 15% mainly due to more gaming devices, while cost containment efforts continued to limit cost growth to below the Consumer Price Index ("CPI"). The performance was below our expectation and we hope that the efforts to improve business processes, together with litigation and interaction with the various gaming boards will be fruitful.

Illegal gambling is growing and we have seen no real effort from the respective gaming boards, SAPS, SARS or the DTI to curb its proliferation. In conjunction with Hosken Consolidated Investments Limited ("HCI"), we have embarked on a process of litigation against illegal establishments who pose as internet cafés and attempt to convince the courts and SAPS that they operate legally. We have contributed R2,5 million to the Group's efforts, but ultimately the only long-term solution will be decisive action by the various government departments that are tasked with upholding the law. We are disappointed that the DTI is focusing on curbing legal gambling, while illegal gambling is allowed to grow unabated.

Bingo and casino operations
The EBITDA contribution from the segment increased to R19 million from R8 million in the prior period. EBITDA for fully developed sites (including the Kuruman Casino) is R62 million for the six months ended September 2015 (R86 million for the 12 months ended March 2015). This is reduced to R19 million by head office costs, development costs and losses from sites that are not operationally complete (R10 million for the 12 months ended March 2015).

The Group's problems in KwaZulu-Natal ("KZN") have not been resolved and numerous court cases are underway to set aside the potential revocation of the licences. The Group is currently operating three sites in the province, but no electronic bingo terminals ("EBTs") are operational at these sites. The South Coast Mall site is complete, but the KwaZulu-Natal Gaming and Betting Board ("KZNGBB") has failed to issue a certificate to commence trading since construction was completed in January. The Uitenhage and King William's Town licences remain contested by another bidder.

During the period under review, the Group commenced operations in Butterworth and was awarded the licence for Ngcobo. The Group submitted bids for bingo licences in Limpopo and awaits the announcement of successful bidders. The North West Gambling Board has also released a request for proposal ("RFP") for bingo.

The DTI is still campaigning against EBTs, despite the absence of evidence to indicate that EBTs affect the industry or consumers negatively.

Vukani increased EBITDA to R138 million (September 2014: R125 million). The KZNGBB was not operational for most of the period, which impacted new licences in the province. In the Eastern Cape, the 1 000 limited payout machine ("LPM") limit has nearly been reached and the introduction of a second operator has limited the Group's growth in the province. During November, the Northern Cape Gambling Board licensed the first LPMs. The Group will actively roll out sites during the next month.

The installed machine base increased to 5 224 from 5 052 in March 2015. The average GGR per machine increased from R17 832 in March 2015 to R18 092 for the six months ended September 2015.

Operating expenses of R98 million reflect a 10% increase on the prior period. Included in the R98 million is R8 million relating to sports betting expenses. Excluding these, operational expenses remained substantially flat. It is expected that the Group will incur additional legal costs in the next six months and that a further contribution will be made to HCI to continue the action against illegal gambling.

The Group continues to develop its sports betting offering and is in the process of increasing its effective shareholding in Bet.co.za to 42,6%. In addition, the Group is refining its retail offering and is working to optimise the balance between owned operations and sports betting operations in partnership with Vukani site owners. The sports betting business will not break even by the financial year-end and is expected to lose R8 million in the retail segment for the financial year ending March 2016, as the fixed costs infrastructure required to manage the business is not covered by revenue. The Group currently operates in 21 sites, either on its own or in partnership with Vukani site owners.

KWV reported an attributable loss of R2,7 million. This includes mark-to-market losses on its foreign exchange hedges but, as reported previously, the Group remains a net beneficiary of currency depreciation.

The volume of brandy sales continued to decline as KWV has elected not to follow excessive discounting of brandy by Distell, the category volume leader with more than 70% market share. As a result, the Group lost market share during the period and will continue to do so, while lower-end brandy prices are substantially below economic levels. Importantly, the net contribution from brandy, however, remains stable despite the volume losses.

The strategy to premiumise KWV brandy and potentially the brandy category, remains the only long-term solution to arrest the decline of brandy. KWV was awarded the title of the world's best brandy and cognac producer at the 2015 International Spirit Challenge in London.

The Group's wine brands continue to grow and KWV's wine credentials were again affirmed when it was named best producer at the 2015 Veritas Awards for an unprecedented 5th consecutive time.

Head office costs

Head office costs amounted to R67 million. This includes R45 million, which was paid to JHMS as settlement of a variable-rate management contract and R8 million, which is a variable-rate portion payable on the settlement date. Future head office costs will comprise: remuneration costs of the Group executive directors, listing fees, internal and external audit fees, fixed management fee payable to JHMS and consulting costs that are not allocated to subsidiaries.

Dividend to shareholders

The directors declared and approved an interim gross ordinary dividend for the six months ended 30 September 2015 of 7 cents per share on Monday, 16 November 2015, out of income reserves. The dividend will be payable on Monday, 14 December 2015. There are 119 162 734 ordinary shares in issue, as at 19 November 2015.

The dividend meets the definition of a dividend in terms of the Income Tax Act, Act 58 of 1962. The dividend amount net of South African dividends tax of 15% is 5,95 cents per share to those shareholders that are not exempt from dividends tax. The Company's tax reference number is 9564/137/84/3.

Last day to trade cum dividend Trading ex dividend commences Record date Payment date

Friday, 4 December 2015 Monday, 7 December 2015 Friday, 11 December 2015 Monday, 14 December 2015

Share certificates may not be dematerialised or rematerialised between Monday, 7 December 2015 and Friday, 11 December 2015,

both days inclusive.

André van der Veen Chief executive officer

19 November 2015 Paarl

## CORPORATE INFORMATION

Directors: JA Copelyn†, MM Loftie-Eaton\*, KI Mampeule#, ML Molefi#, JG Ngcobo#, Y Shaik†, A van der Veen\* (\* executive † non-executive # independent non-executive)

Company secretary: HCI Managerial Services Proprietary Limited

Transfer secretaries: Computershare Investor Services Proprietary Limited 70 Marshall Street, Johannesburg 2001

Sponsor: PSG Capital Proprietary Limited

Website: www.niveus.co.za